Demand Management

What is ProjectObjects? >>

ProjectObjects is a comprehensive **Enterprise Project Intelligence** platform that supports Planning, Control, Analysis, Reporting and Collaboration processes across company portfolios, projects, initiatives, opportunities and services.

ProjectObjects main goal is to support executives, project managers and their teams in making the right decisions throughout the project lifecycle, and thereby enhance the value of company projects to all stakeholders.

ProjectObjects blends best-in-class project management tools with powerful analytics and portfolio dashboard modules.

The result is a powerful and effective way to:

- Plan and control projects according to Project Management best practice
- Gain better control over resource assignments across the entire collection of company projects
- Fully align business strategies, project goals, resource capacities, and financial constraints
- Provide an integrated view of projects, portfolios and company business online
- Support management and collaboration processes by ensuring high quality project data and effective information sharing
- Automate the delivery of planning and control information to a broad user base and not just to a pocket of professional users
- Help people interact with the information and analyse it to drive the projects, portfolios, and business forward.

Project Objects Solutions

Are you looking for a PPM solution to bring real and measurable benefits to manage your Company's projects?

With its PPMA – Progressive Project Management Approach, ProjectObjects helps organizations to implement their Enterprise Project Management system according to a "step by step" approach starting from the simplest management functions to the most sophisticated and advanced project management methodologies.

ProjectObjects was created in response to market demand for comprehensive and flexible project management solutions, capable of rapid change and can adjust to business needs

Through its modular architecture, ProjectObjects is able to support Portfolio & Project Management processes in any activity sector and for any line of corporate business.

ProjectObjects is suited to the management of large-scale corporate projects, as well as the management of small projects in multi-project contexts.
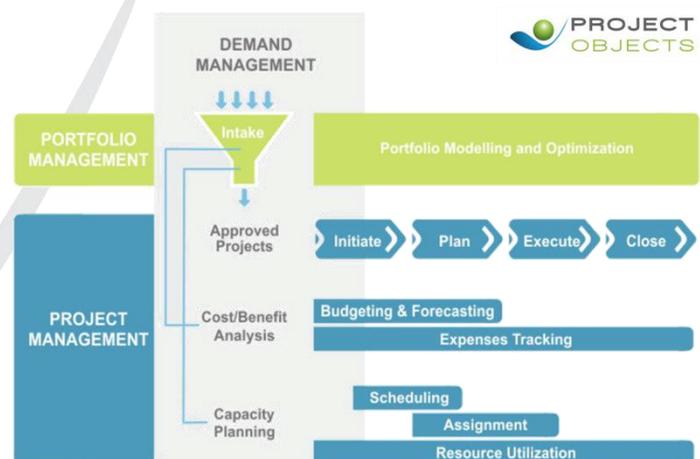
The Demand Management Module >>

Demand management is the foundation for successful PPM. Demand management gets your project portfolio off to the right start by providing functionality that allows for work to be initiated, reviewed, enhanced and ultimately submitted for approval.

ProjectObjects offers functionality that makes demand management extremely easy:

- Easy creation of new work requests and ideas making the tool easy to access for all levels of users and thereby removing all barriers to capturing ideas from anywhere in the organization. If your tool is not accessible for all users then good ideas will be lost simply through an inability to interact with the technology.
- Powerful, quick categorization capabilities. Items can be tagged in any number of different ways allowing for appropriate categorization, consolidation of related requests and the elimination of duplicate items.
- Intuitive collaboration tools that allow for ideas to be shared and worked on across multiple people, offices, locations, etc. This helps to break down the organizational and physical barriers that can easily prevent good ideas from being considered simply through a lack of visibility and refinement.
- Logical development. Additional work elements can be tied to ideas allowing a simple submission to evolve through analysis, business casing and benefits assessment with all of the work still being tied to the original submission.

Capturing Requests

Emerging needs, ideas or proposals are captured using a Request entry web form available in ProjectObjects.

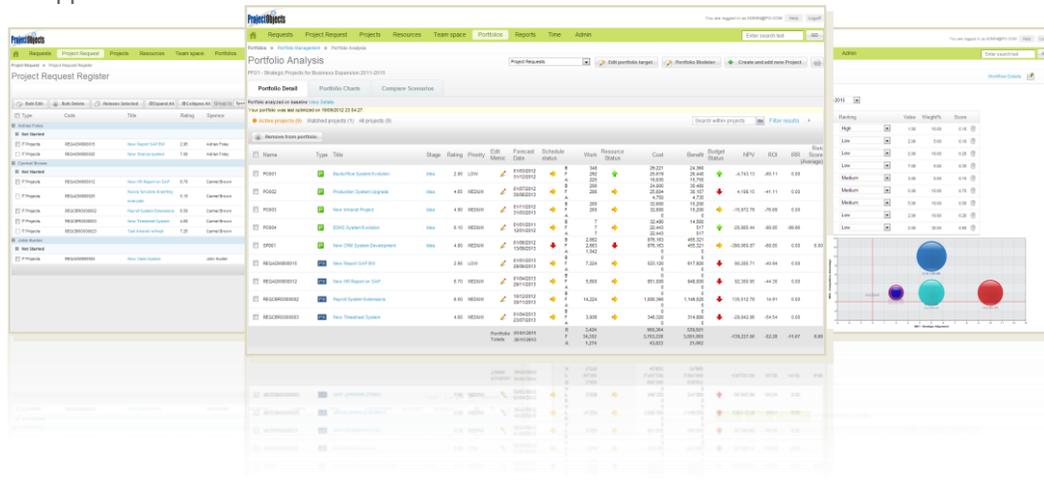## Analysing & Validating Requests

Requests are analysed and validated by users with a specific role. The validation process will be aimed to the verification of the request contents and to the transformation of the same in the most appropriate object within the ProjectObjects environment: Action, Issue, Change, Risk, Ticket or New Project Request.

Opening a New Project Request

When the Request is validated as a New Project Request a workflow is activated to support all the steps required to transform it into a Project.

A step-by-step approach will guide the user to the definition of the business case required to submit the project request for approval.

down list. According to the resulting score the New Project Request will be ranked in a scale defined at Company level.

The given rank will be fundamental during the approval process for the selection of those requests that best fits with Company strategies.

Assessing Impacts on on-going Projects

New Project Requests are displayed into a dedicated register. Users, according to their visibility permissions, can access and analyse the status of New Project Requests by grouping and sorting data using multiple criteria.

Furthermore Decision-Makers can count on the native capability of ProjectObjects to display New Project Requests together with On-Going Projects in order to assess their impacts on the existing portfolio and anticipate any possible criticality in terms of resource capacity or analyse the impact of the demand on the portfolio economics.

This process is supported by configurable dashboard and powerful analytics functionalities.

Opening the Project

Once the New Project Request is approved it will be automatically converted into a Project.

The Project will be initialized with all the info captured during the Project Request workflow: Milestones, Resources, Economics, Documents, Actions, Issues and Risks.

Managing Project Request through Workflow

A role-based workflow will provide a full automation of the New Project Request process. Visibility rules and read-write permissions can be customized for each workflow step according to user's roles.

The New Project Request can be completed with schedule data, estimated resource's efforts and analysis of economics.

Supporting documentation can be attached at any time of the process.

Ranking the Project Request within the Portfolio

New Project Requests can be contextualized within existing Portfolios in order to rank them using the business metrics defined at Portfolio level.

For each business metrics users will be enabled to choose the most appropriate value selecting it from a pre-defined drop-